Received After Agenda Printed 8/20/2024 - Regular Meeting DISCUSSION - Item No. 33 Presentation



Fiscal Year 2024/25 Proposed Budget Update

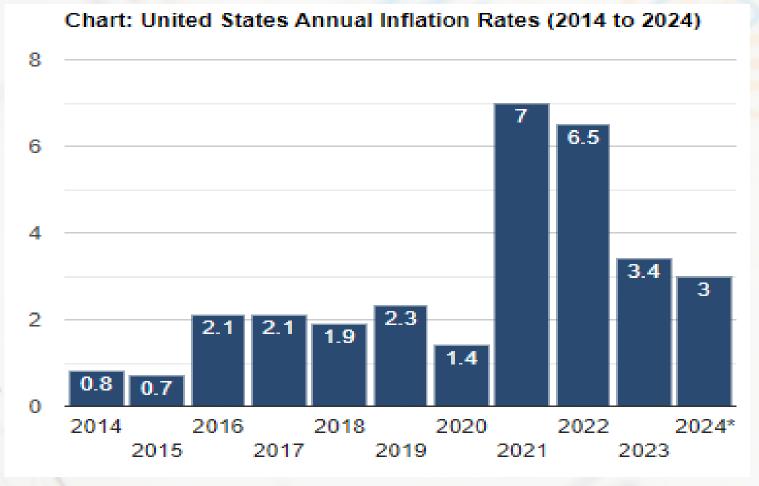
Presented by Javier Carcamo, Director of Finance, Jennifer Terry, Finance Manager Tanner Benson, Acting Financial Analyst

August 20, 2024, City Council Meeting, Agenda Item No. 33



Overview

- 2nd Year of the Biennial (two-year) Budget
- Economic Update and Budget Adjustment Drivers
- Discuss Changes to the General Fund, Measure T, and other significant changes
- Personnel Changes
 - Approve the Updated Schedule of Authorized Positions List
- Approval of Proposed Budget Adjustments
- Future Financial Updates

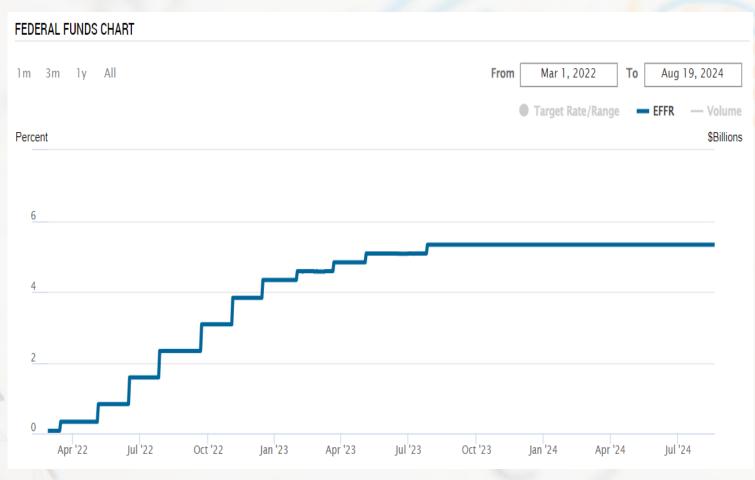


Inflation

Inflation eased notably last year and has shown modest further progress so far this year, but it remains above the Federal Bank objective of 2 percent.

Federal Reserve Bank

- Monetary Policy
 - Interest Rate
 - Balance Sheet



Federal Reserve Bank

- Interest Rate Policy
- Increase Federal Funds Rate
 - 5.25% 5.50%
 - Rate increases = 11 times
 - No rate cut for 13 months
 - Reverse Inflation (Appr 2%)

Economic Impact

- Restrictive Monetary Policy
 - Cost of borrowing is higher
 - Lower disposable income
 - Housing market
 - High-value purchases
 - Home, car, boat, furniture

Federal Reserve Bank

Economic Data

- Inflation Rate
- Unemployment Rate 4.3%
- Labor Market
 - Companies are hiring less
 - Sign of economic slowdown

Federal Open Market Committee

• The rate cut in September is "on the table."



JULY JOBS REPORT

MONTHLY CHANGE

SOURCE: BUREAU OF LABOR STATISTICS

JOBS

114,000

UNEMPLOYMENT

4.3%

Monthly job creation in the U.S.

January 2022 through July 2024



Revenue

- Economic Conditions/Inflation
 - Lower than anticipated
 - Sales Tax
 - Transient Occupancy Tax
 - Charges for Services
 - Property Transfers
 - Higher than anticipated
 - Investment Earnings

Expenditures

- Salaries and Benefits
 - MOU Labor Agreements All Groups
 - Pension Payments

Operating Costs

- Rising Risk Insurance Costs
- Services/Contracts Cost increases
- Equipment New and replacements

Current Capital Projects

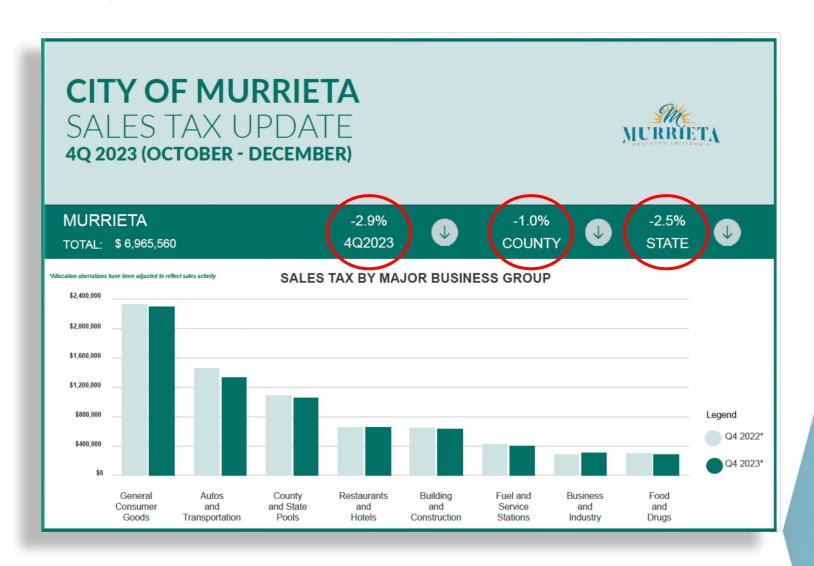
- Design Services
- Construction
- Land Value



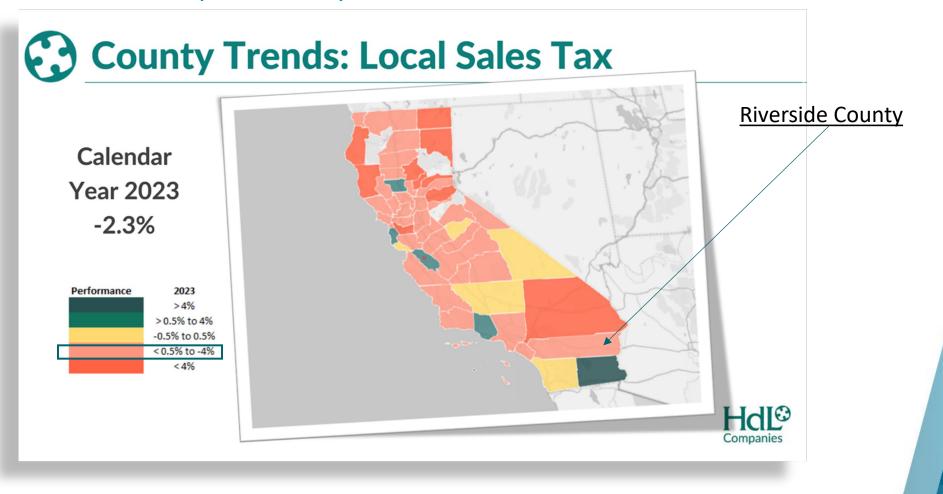


Sales Tax

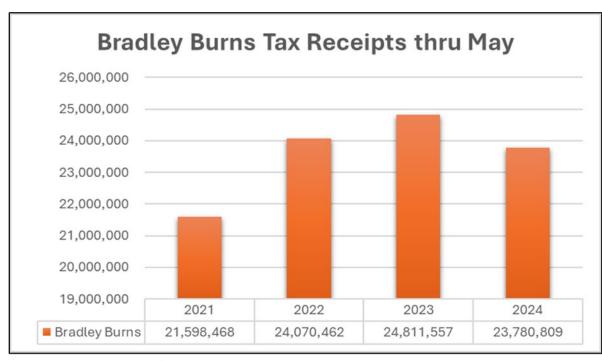
Revenue - Sales Tax

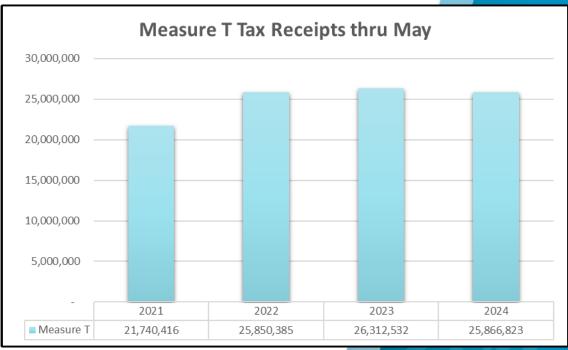


Revenue (Sales Tax)



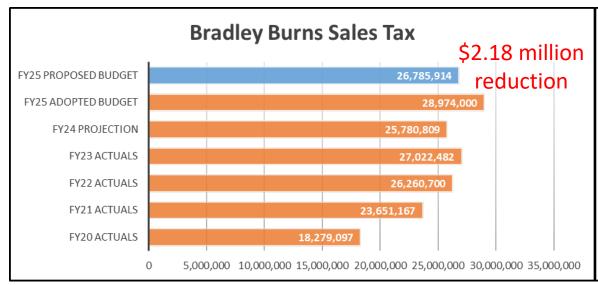
Revenue - Sales Tax

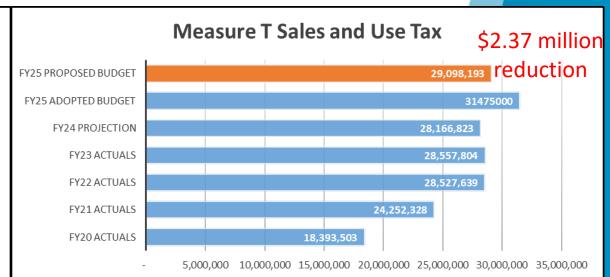




- Softening of the Economy Causes
 - Extended Period of High-Interest Rates
 - Less Disposable Income
 - Fewer Auto Sales (New & Used)
 - Delayed Grand Openings for Big Box Retailers and Hospitality Locations
- Bradley Burns coming in 4% lower than FY 2022/23 & Measure T is 2% lower

Revenue - Sales Tax





Four Years of Year-Over-Year Continued

Biennial Budget Revenue Projections (New Retail, Hospitality, & Year-Over-Year Growth)

Adjusted Fiscal Year 2024/25 Projections

Bradley Burns & Measure T, 3% higher than FY24



General Fund & Measure T

GENERAL FUND										
	FY 2024/25 Adopted Proposed Budget Adjustments % Change				FY 2024/25 Proposed Amended Budget					
Revenues										
Taxes-Sales Tax	\$	28,770,000	\$	(2,179,926)	-8%	\$ 26,590,074				
Taxes-VLF/Property Tax Comp		10,027,400		200,548	2%	10,227,948				
Taxes-Property		9,914,100		199,534	2%	10,113,634				
Other Misc Revenue		4,726,903		2,751,919	58%	7,478,822				
Taxes-Franchises		4,652,000			0%	4,652,000				
Charges for Services		4,867,960		(507,300)	-10%	4,360,660				
License/Permit Fees		2,000,075		(176,000)	-9%	1,824,075				
Taxes-Transient Occupancy Tax		5,546,000		((2,966,000)	-53%	2,580,000				
Taxes-Business Licenses		1,065,400			0%	1,065,400				
Taxes-Property Transfer		800,000		(250,000)	-31%	550,000				
Loan/Bond/Lease Proceeds		-		-	0%	-				
Transfer In		-		-	0%	-				
Total Revenue	\$	72,369,838	\$	(2,927,225)	-4%	\$ 69,442,613				
Expenditures										
Personnel Costs	\$	48,999,585	\$	5,554,645	11%	\$ 54,554,230				
Operations & Maintenance	•	13,007,435	·	(513,878)	-4%	12,493,557				
Capital Outlay		1,231,626		(135,000)	-11%	1,096,626				
Allocations		7,594,685			0%	7,594,685				
Transfer Out		1.150.523		<u>-</u>	0%	1.150.523				
Total Expenditures	\$	71,983,855	\$	4,905,767	7%					
Contribution to/(Use of) Fund Balance	\$	385,983	\$	(7,832,992)		\$ (7,447,009)				

MEASURE T											
	FY 2024/25 Adopted Budget			Proposed djustments	% Change		FY 2024/25 oposed Amended Budget				
Revenue											
Taxes-Sales Tax	\$	31,449,800	\$	(2,371,807)	-8%	\$	29,077,993				
Total Revenue	\$	31,449,800	\$	(2,371,807)	-8%	\$	29,077,993				
Expenditures Personnel Costs Operations & Maintenance Capital Outlay Allocations Transfer Out Total Expenditures	\$	13,132,286 2,599,796 925,365 928,500 11,004,936 28,590,883	\$	330,288 (425,014) (285,000) - - (379,726)	3% -16% -31% 0% 0% - 1%		13,462,574 2,174,782 640,365 928,500 11,004,936 28,211,157				
Otal Experiolitures	Ф	20,590,883	Ф	(3/9,/26)	-1%	Ф	20,211,157				
Contribution to/(Use of) Fund Balance	\$	2,858,917	\$	(1,992,082)		\$	866,836				



City Wide

Remaining Citywide- Proposed Changes

Revenues

Increases

• Interest Income \$567K

Decreases

- \$383K in Gas Tax Revenue
- Federal & State
 Reimbursement of \$961K
- Charges for Services and License/Permit Fees of \$107K

Expenditures

- Increases of \$3 mil for Personnel related Expenditures.
- Decrease in O&M in the amount of \$2 mil due to City wide departmental reductions

Personnel Changes

Proposed FY 2024/25 Updates

		FY 25			FY 25
Dept.	Title	Changes	Dept.	Title	Changes
City Clerk			Public V	Norks / Maintenance	
	RECORDS CLERK - LIMITED TERM	-1		EQUIPMENT OPERATOR	-1
ASD / HR	& Risk		Fire Adr	ministration	
	HUMAN RESOURCE ANALYST	-1		OFFICE SPECIALIST- TEMPORARY	-1
				P/T TEMPORARY OFFICE SPECIALIST	-1
Economi	Development		Fire Ope	erations	
	PT INTERN - LIMITED TERM	-0.5		DIVISION CHIEF	-1
				MANAGEMENT ANALYST	1
Library			Police C	perations	
	P/T LIBRARIAN	1		POLICE CORPORAL	-2
	P/T LIBRARY SPECIALIST	1		POLICE OFFICER*	+2 / -2
	PRINCIPAL LIBRARIAN	-1			
DSD / Bu	ilding & Safety		Police S	upport	
	BUILDING INSPECTOR I/II/III	-1		POLICE CORPORAL	-1
	OFFICE ASSISTANT I/II	-1		POLICE SERGEANT	1
	DEVELOPMENT SERVICES TECH	-1		POLICE SERGEANT - DETECTIVE	-1
	P/T INTERN	-0.5			
DSD / Co	de Enforcement		DSD / P	lanning	
	CODE ENFORCEMENT OFFICER I/II	-1		ASSOCIATE PLANNER - LIMITED TERM	-1
				RECORDS CLERK - LIMITED TERM	1

Citywide Overview- Revenue & Expenditures

CITYWIDE											
		FY 2024/25					FY 2024/25				
		Adopted		Proposed			Proposed				
	Budget		A	djustments	% Change		ended Budget				
Revenues											
Taxes-Sales Tax	\$	60,219,800	\$	(4,551,733)	-8%	\$	55,668,067				
Taxes-Property		29,616,316		1,066,267	4%		30,682,583				
Charges for Services		24,759,803		(614,650)	-2%		24,145,153				
Other Misc Revenue		15,863,101		3,242,798	20%		19,105,899				
Special Assessments		11,786,341		75,913	1%		11,862,254				
Taxes-VLF/Property Tax Comp		10,027,400		200,548	2%		10,227,948				
Tax-Special Tax		9,387,543		-	0%		9,387,543				
Taxes-Franchises		4,710,000		-	0%		4,710,000				
Taxes-Other		3,386,600		(383,220)	-11%		3,003,380				
Taxes-Transient Occupancy Tax		5,546,000		(2,966,000)	-53%		2,580,000				
License/Permit Fees		2,010,575		(176,000)	-9%		1,834,575				
Taxes-Business Licenses		1,065,400		-	0%		1,065,400				
Taxes-Property Transfer		800,000		(250,000)	-31%		550,000				
Loan/Bond/Lease Proceeds		-		-	0%		-				
Total Revenue	\$	179,178,879	\$	(4,356,077)	-2%	\$	174,822,802				
Expenditures											
Personnel Costs	\$	92,809,414	\$	8,900,957	10%	\$	101,710,371				
Operations & Maintenance	•	60,841,372	•	(2,926,176)	-5%		57,915,196				
Capital Outlay		2,224,391		(437,400)	-20%		1,786,991				
Allocations		11,522,578			0%		11,522,578				
Total Expenditures	\$		\$	5,537,381	3%	\$	172,935,137				
Contribution to/(Use of) Fund Balance	\$	11,781,124	\$	(9,893,458)		\$	1,887,665				



Operating Reserves

Estimated Fund Balance

			Fiscal Year 2024/25								
Fund	Est. Beg. Unassigned Fund Bal., 7/1/24	Proposed Amended Revenues	Proposed Amended Expenditures	Capital Outlay	Use of Reserves	Transfer to Reserves	Est. End. Unassigned Fund Bal., 6/30/25				
General Fund	15,528,110	69,442,613	(76,889,622)	(2,044,966)	-	(833,670)	5,202,465				
Measure T	1,610,006	29,077,993	(28,211,157)	217,249	-	(626,487)	2,067,604				
Fire District Fund	(164,434)	25,566,996	(26,431,729)	2,291	-	-	(1,026,876)				
CSD Fund	150,484	5,468,394	(5,804,436)	-	-	-	(185,557)				
Library Fund	125,407	3,496,480	(3,577,693)	-	-	-	44,195				
Total	17,249,573	133,052,477	(140,914,636)	(1,825,426)	-	(1,460,157)	6,101,830				

Operating & Sustainability Reserves

Sustainability Reserves Fiscal Year 2024/25											
	Estimated Beginning Fund Balance			Contribution to Contribution to Reserves Reserves Measure T General Fund Fund			Estimated Ending Fund Balance				
General Fund Operating Reserves - 28%	\$	20,416,330	\$	833,670	\$	_	\$	21,250,000			
Measure T Operating Reserves - 31%	\$	4,932,808	·	-		342,976	\$	5,275,784			
Fire District Operating Reserves - (FD)	\$	3,787,453		-		-	\$	3,787,453			
Fire District Operating Reserves - (MT)	\$	3,427,136		-		210,435	\$	3,637,571			
CSD Operating Reserves - (CSD)	\$	1,039,015		-		-	\$	1,039,015			
CSD Operating Reserves - (MT)	\$	541,751		-		50,273	\$	592,024			
Library District Operating Reserves - (LF)	\$	747,833		-		-	\$	747,833			
Library District Operating Reserves - (MT)	\$	246,152		-		22,803	\$	268,955			
Total Operating Reserves		35,138,477		833,670		626,487		36,598,634			

Operating & Sustainability Reserves

Sustainability Reserves Fiscal Year 2024/25										
	Estimated Beginning Fund Balance	Contribution to I Reserves General Fund	Measure T	Estimated Ending Fund Balance						
Economic Contingency (110)	4,555,71	6 -	-	4,555,716						
Economic Contingency (111)	3,827,16	8 -	-	3,827,168						
Fleet Replacement (111)	1,453,00	0 -	-	1,453,000						
Fleet Replacement (110)	2,000,00	0 -	-	2,000,000						
Fire Fleet Replacement (111)	3,815,44	3 -	-	3,815,443						
Fleet Replacement (715)	1,015,90	9 -	-	1,015,909						
Total Fleet Replacement	8,284,35	2 -	-	8,284,352						

Operating & Sustainability Reserves

Sustainability Reserves Fiscal Year 2024/25										
	Contribution to									
		Estimated ginning Fund Balance	Contribution to Reserves General Fund	Reserves Measure T Fund	Estimated Ending Fund Balance					
Information Services (726)		282,000	-	-	282,000					
Total Information Services		282,000	-	-	282,000					
Facility Repair (111)		1,367,000	_	-	1,367,000					
CSD Facility Repair (111)		5,605,850	_	-	5,605,850					
CSD Facility Repair (110)		2,000,000	-	-	2,000,000					
Fire Facility Repair (111)		935,000	_	-	935,000					
Fire Facility Repair (110)		1,000,000	-	-	1,000,000					
Information Technology (110)		1,000,000	_	-	1,000,000					
Pension 115 Trust (PARS) (111)		5,000,000	-	-	5,000,000					
Pension 115 Trust (PARS) (110)		2,000,000	_	-	2,000,000					
OPEB 115 Trust (CERBT) [111]		1,000,000	_	-	1,000,000					
OPEB 115 Trust (CERBT) [110+111]		1,000,000	-	-	1,000,000					
Continuing Operations (110)		2,000,000	-	-	2,000,000					
Continuing Operations (111)		4,025,000	-		4.025,000					
Totals	\$	79,020,563	\$ 833,670	\$ 626,487	80,480,720					

Future Finance Updates

- FY 2024/25 First Quarter Budget Update (November 2024)
- FY 2023/24 Year-End (4th Quarter) Budget Update (November 2024)
- FY 2024/25 Mid-Year Budget Update (February 2025)
 - Primary Objectives
 - Refinement of major revenue sources
 - Implement salary savings rate
 - Update the Schedule of Authorized Positions



Recommended Actions

- Accept and File the report;
- Amend the Fiscal Year 2024/25 Operating Budget as defined in the Fiscal Year 2024/25 Proposed Budget Amendments;
- Approve the Updated Schedule of Authorized Positions List.

