



Beam EV ARC™ Proposal via CA DGS Contract #1-22-61-16

Customer Details

Quote Number	00001759	Contact Name	Andree Kinney
Created Date	11/7/2024	Title	Management Analyst
Customer Name	City of Murrieta	Email	akinney@murrietaca.gov
		Phone	(951) 461- 6001 ext. 6219

Billing and Shipping

Bill To Name	City of Murrieta	Ship To Name	City of Murrieta
Bill To	One Town Square, 24601 Jefferson Ave Murrieta, CA 92562	Ship To	One Town Square, 24601 Jefferson Ave Murrieta, CA 92562

Your Clean Mobility Expert

Prepared By	Jason Keller	Phone	(858) 201-5530
Email	jason.keller@beamforall.com		

EV ARC™ Product Description

The patented EV ARC™ charging system is the world’s first and only fully autonomous, transportable, solar-powered electric vehicle charging system. Designed, engineered and manufactured in the U.S., the EV ARC™ measures 7.5' X 18' at the base and fits inside a standard parking space without reducing available parking while being ADA compliant.

EV ARC™ systems are capable of generating and storing enough clean, solar electricity to charge up to 265 e-miles in a single day. Thanks to its battery storage, it can charge electric vehicles day or night, or even during periods of cloudiness, and is also an excellent source of emergency/alternative power. The electricity produced is clean and renewable, reducing 100% of greenhouse gas emissions from ICE vehicles and electric vehicles powered from the utility grid.

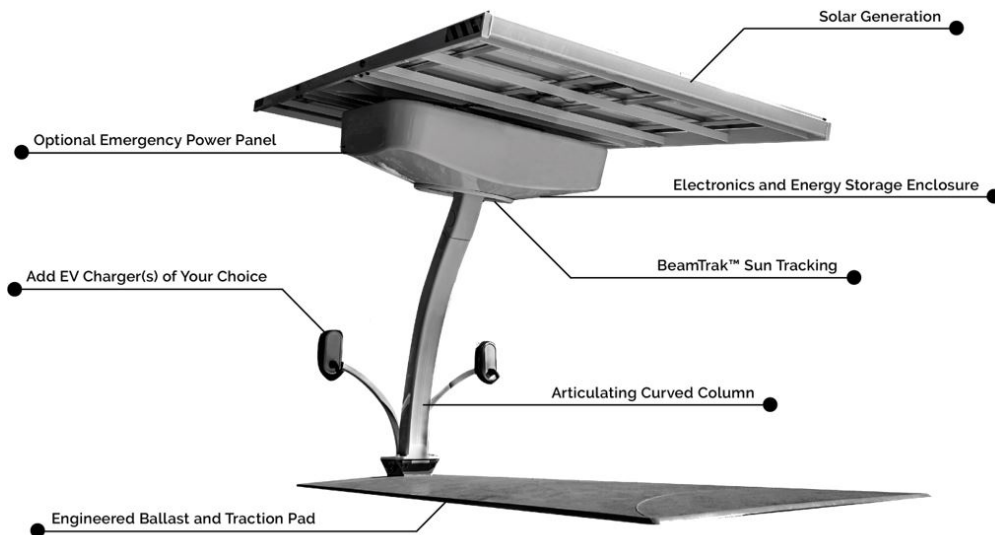
The EV ARC™ is deployed in minutes without any construction or electrical work and does not require civil or electrical engineering, foundations, trenching, electrical connections or upgrades. It will produce energy reliably and consistently but will not generate a utility bill or fail to operate because of a black out or other utility grid failure. It’s no wonder that Google, the City of New York, the State of California and many others across the U.S. and internationally trust the EV ARC™ product line to charge their electric vehicles.



Your EV ARC™ is an American-made product and will be fabricated in our San Diego, California facility.



EV ARC™ Diagram





EV ARC™ Pricing

Product	Product Code	Product Description	Quantity	List Price	Total Price
Beam EV ARC™ with ChargePoint™ dual plug charger	ARC2020-CP4023	EV ARC™ 2020, 4.3kW solar array, 22kWh expandable storage, BeamTrak™, Chargepoint CT4023 dual-plug networked charger, dual J1772 connectors. 12 months ChargePoint Network Operating System (NOS) included. CLIN #1101, includes 2% CA DGS Contract discount.	2.00	\$70,300.30	\$140,600.60
Beam Boost battery upgrade	BOOST40	Beam Boost upgrade for EV ARC™ 2020 systems increases battery storage to 43 kWh. CLIN #1201, includes 2% CA DGS Contract discount.	2.00	\$9,821.56	\$19,643.12
Remote Monitoring and Management System (RMMS) 5-Year Extension	RMMS-5	Five-year (5 year) prepaid plan for the Remote Monitoring and Management System (RMMS) provides login access to view data and status of the EV ARC system. 4G LTE and WiFi connections enable remote monitoring of solar energy production, battery status, energy output, energy use session data. Remote performance assessment and troubleshooting can prevent service calls. Service is included for the 1st twelve (12) months with purchase of an EV ARC™ system; 5-year prepaid plan discounts the annual cost. CLIN #1301, includes 2% CA DGS Contract discount.	2.00	\$1,715.00	\$3,430.00
Manufacturer Warranty - 1 Year	WARRANTY-MFGR-01	Manufacturer Warranty - First year included	2.00	\$0.00	\$0.00

Totals

Shipping & Handling is FOB Destination and includes Beam Team performing un-load / un-stow of equipment. Customer may need a 12K capacity forklift onsite upon delivery; to be determined when delivery date is scheduled.

Total Price	\$163,673.72
Shipping and Handling	\$0.00
Tax	\$14,021.33
Grand Total	\$177,695.05
Expiration Date	2/7/2025

Applicable sales tax will be billed upon invoicing
Payment Terms: Net 30 days

ONE-PAY LEASE OPTION: This proposal includes an option to lease the quoted EV ARC™ Equipment, which includes the EV ARC™ Base Model, EV charger, and the add-ons of battery storage upgrades, Emergency Power Panel, AC/USB outlets, Grid Connect and RMMS connectivity, for a five-year term at a cost of 60% of the Total Equipment Price. Total Equipment Price excludes Shipping & Handling, Sales Tax, Beam Stow Kit, ARC Mobility™ Trailer, which will be invoiced at the amounts presented in this proposal. The lease option includes a 5-year warranty on the EV ARC™ Base Model and add-ons, and a 1-year warranty on the EV charger. The One-Pay Lease amount of 60% of the Total Equipment Price will be invoiced upon Equipment delivery on payment terms of net 30 days. Beam Global will retain title to the Equipment, and the Customer is responsible for insuring the Equipment during the term of the lease. The lease will expire five years from the date of Equipment



delivery. At that time, the Customer will have the option to either renew the lease for another 5 years at 60% of the Total Equipment Price; or purchase the Equipment at 65% of the Total Equipment Price; or have Beam Global pick up and remove the Equipment for a recycling fee of 10% of the Total Equipment Price. The One-Pay Lease program is offered through March 31, 2025. Customer agrees and acknowledges that the terms set forth above are only a summary of the terms and conditions of the lease agreement, and any lease of EV ARC™ Equipment will not be effective until Customer and Beam Global have entered into a definitive lease agreement for the quoted EV ARC™ Equipment. To get started with the One-Pay Lease, contact your Clean Mobility Expert on this proposal.

California DGS Contract Link

https://caleprocure.ca.gov/PSRelay/ZZ_PO.ZZ_CTR_SUP_CMP.GBL?Page=ZZ_CTR_SUP_PG&Action=U&SETID=STATE&CNTRCT_ID=1-22-61-16