



City of Murrieta
**JUSTIFICATION OF SOLE SOURCE/
 SOLE BRAND REQUEST**

- SOLE SOURCE: Item is manufactured and/or only distributed by one vendor.
- SOLE BRAND: Bids will be solicited for the requested brand only.

VENDOR/BRAND NAME: Beam Global

BRIEF DESCRIPTION OF PURCHASE: Beam Global offers 100% clean, renewable energy, is emissions-free, and operates off the grid charging stations .

Please answer all questions in detail in order to prevent delays in evaluation.

1. Why is the acquisition restricted to this good/service/supplier? (Explain why the acquisition cannot be competitively bid.)
 Beam Global (Nasdaq: BEEM), a San Diego-based business, is the only vendor capable of producing and providing the patented EV ARC™ solution. The EV ARC™ is a unique solution with no direct competitors. The EV ARC will have two Chargepoint EV station heads attached to two ARC platforms, allowing the City to continue to obtain revenue from the EV stations without any electrical expenses associated with the EV ARC. Beam Global is the only manufacturer in the industry. Yay produces a patented 100% clean, renewable energy, is emissions-free, and operates off-the-grid charging stations.
2. What are the consequences of not purchasing the good/service or contracting with the proposed supplier?
There's no other opportunity to implement a 100% clean, renewable energy system that is emissions-free and operates off-the-grid charging stations. The City can decide to implement an EV charging station on the grid, but this requires funding for an infrastructure that takes 18- 24 months and requires purchasing individual EV stations. In this case, no EV construction for an infrastructure is needed, and the City will also save on the SCE Electric bill.
3. What market research was conducted to substantiate no competition, including evaluation of other items considered? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The names, addresses and phone numbers of suppliers contacted and the reasons for not considering them must be included or an explanation of why the survey or effort to identify other goods/services was not performed.)
 Beam Global is the only vendor capable of producing and providing the patented EV ARC™ solution, which is 100% clean, renewable energy, emissions-free, and operates off-the-grid charging stations. Additional local distributors of 100% clean, renewable energy, emissions-free, and operated off-the-grid charging stations have not been identified after thorough research.
4. How was the price offered determined to be fair and reasonable? (Explain what the basis was for comparison and include cost analyses as applicable.)
Beam Global pricing has been determined to be fair and comparable when equated to other EV infrastructures and cost of SCE monthly billing.
5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.
 The City will reduce the cost of SCe electrical bills for our EV stations, roughly 30k in annual SCE bills. Also, the City will not be required to build infrastructure for these off-grid EV stations.

I am aware of the City of Murrieta requirements for competitive bidding established in the municipal code Chapter 3.08 Purchasing System. As an authorized department representative, I have gathered the required technical information and have made a concentrated effort to review comparable/equal equipment.

Requestor: Martha Samaniego
Print & Sign

Economic Development December 19, 2024
Department Date

Department Head: Scott Agajanian
Print & Sign

December 19, 2024
Date

PURCHASING: Cynthia Rockwell
Print & Sign

December 19, 2024
Date